



Tirisan Tech Solutions (PTY) LTD

Microsoft Partner

Gold Application Integration

Silver Application Development

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Executive Summary

Even though the Government's handling of the economy has been sterling, giving rise to the optimism and economic growth not seen in decades, it also recognized that the economy still excludes the vast majority of the people from the ownership and control of the productive assets of the country. During the apartheid years, race was also used to control access to skills and resources. It has been said that more than 60% of global revenues from Information and communication technology sector comes from services alone. This can be extrapolated to other sectors as well. This means we are truly in a knowledge economy where access to and utilization of information and knowledge is king. For us to compete effectively in a globalized world, we need more skilled resources than we presently have. We believe that the South African economy will continue to perform well below its potential due to the effects of the past. Until the vast majority of our people can meaningfully participate in this new world, we won't reach our true potential as a country.

The advent of Broad Based Black Economic Empowerment seeks to largely address this challenge in our country. That is why it concentrates on a number of interventions and not just equity transfers. We believe that TIRISAN TECHNOLOGY SOLUTIONS (TIRISAN) will stand up and be counted in trying to address this problem.

Accordingly, we desire to create a company of heroes. A company whose people will go beyond the call of duty and give more than their best to meet and exceed the expectations of clients, colleagues, partners, investors and related stakeholders. We believe that TIRISAN is an organization that seeks to engender a spirit of heroes in its attitude, values and way of doing business.

Core Ideology

PURPOSE

We are inspired to seek out and/or create innovative solutions that will improve the quality of life and have a lasting and significant impact in the welfare of our people.

CORE VALUES

To earn and keep your customers trust and reward it with a culture of service excellence beyond expectations

To be motivated by a sense of pride that comes from doing ones job really well and value accomplishment and great service

Integrity, Honesty and Ethical behavior drive what we promise to deliver to our customers

To continuously strive for excellence and success through innovation and creativity and allow for honest mistakes

If you can't do it or don't know it, then find out who does, locally or abroad

BUSINESS PHILOSOPHY

To create a company that will be bigger than and outlive its current leadership, a monument to black excellence that is firmly grounded in the above core values and "exists for a purpose over and above just making money and will stand the test of time by virtue of its ability to continually renew itself from within". We will strive to be **a clock builder rather than a brilliant time keeper**.

Adopted from Build to Last, by Jim Collins

MISSION STATEMENT

TIRISAN exists to be the highest quality Service Organization in South and Southern Africa, and to be known for reliability of our team, and the durability of our organization. We are wholly committed to service our customers, our country, and our shareholders bring the maximum benefit we can to each of these parties.

Core Product (Cloud Based)

TeeFlow Overview

Our solution is geared at handling business activities from **Prospect** level, where you meet a potential customer, make presentations and schedule future meetings, to **Activities** which captures every interaction with that customer, and **Opportunities** where the potential customer highlights a certain opportunity which may be of interest which you need to earmark for future or immediate, that then allows you to capture future **Reminders** for follow through to convert the Opportunity into a project. Once **Project** is initiated you then **Project Manage** the job by allocating resources tasks and timeframes and setting up regular reporting templates. Preparing a **Project Cashflow Forecast** to show how much cash will be needed each month for the duration of the project to successfully execute the tasks. **Customer Invoices** also captured and sent out customers, and **Supplier Invoices** also received and captured in the system. Other **Business Expenses** can also be captured. **Invoice Track** also tracks **Debtors Days** from all outstanding invoices and issues **Customer Statements** accordingly. **Bank Reconcile** process is used to match all banking Credits / Debits against captured Supplier Invoices, Customer Invoices, and Expenses. This then helps track who still owes you money, and links to the cashflow ability to execute current or future business. **TimeCapCha** is used more for casual labour, labour broking where client / you capture all weekly timesheets of staff, and electronically **eSign** and submit to supplier (broking firm) for verification and release. **Compliance** can be tracked like **BEE Certificate expiry**, **Tax Clearance Certificate expiry**, **SARS Bi-Monthly VAT Returns**, **Monthly PAYE Returns**, **Tax Returns**. **SARS Integration**, for reminders on liability payments and checking outstanding Returns on SARS before applying for Clearance Certificate which will SAVE companies a lot of time and money and SARS free up resources.

Cashflow seed*

is a platform used by Micro Lenders and other lenders based on the company's "**Project Cashflow Forecast**" of a certain project, companies can ask seed capital of a certain if not all capital needed to carry out the project. Lenders will need surety and documents like **Client Purchase Order** and optional **Ceding Authorisation** where the customer, company and lender agree that the money from project payments should a portion be paid to the lender. **Interest Payback** percentage is agreed upon (Fixed / Negotiated) and the **Lender** then releases funds requested into a central **Cashflow Seed Back Account** where the company (contractor) can claim according to their monthly / milestone **Project Cashflow Forecast**.

LinkMe*

is a platform that allows businesses using 4Cus Flow to do **Business to Business transactions** where they can search each other by service, request quotes, and engage in on-going business and knowledge sharing exercise.

Training Solutions

Our Dedicated Training Division Focuses on specialized training that suits the customer's needs. Ranging from Classroom Training at our facilities to onsite (on customer premises) training upon request. Our Qualified Trainers are dedicated to produce the best experience for the delegates.

Our Specialized Training includes:

Microsoft Office (End Users)



The Training Covers levels of Beginner, Intermediate, and Advanced in Microsoft Productivity Tools such as (Outlook, Ms Word, Ms Excel, Ms Powerpoint...) also including Office 360 (Web Office)

Microsoft Sharepoint 2013



The Training is tailored for End Users of the Sharepoint product for Collaboration and Document Management as well as the Developers Training.

Software Solutions

We have a team of consultants with a combined experience of over 40 years in Software development; we implement software solutions through the entire SDLC (Software Development Life Cycle) methodology. Areas of expertise include:

- *Microsoft .Net Applications*
- *Microsoft SQL Server Database*
 - o *Administration*
 - o *Business Intelligence*
- *Microsoft SharePoint Implementation*
- *Oracle Development*
- *Integration Development*
- *Open Source – Java, MySql, PostgreSQL*

Infrastructure Solutions

We have a dedicated team of Infrastructure engineers to take care of implementations and managed services of your core ICT Infrastructure. These include:

- *Managed Services*
 - o *Desktop Support (Help Desk); Active Directory Management; Exchange*
- *System Center Implementations*
- *Disaster Recovery Solutions*
- *Cloud Solutions – Office 365*
- *Cisco Solutions*

Mobile Solutions

Our team has expertise in the following Mobile Apps Development:

- *iOS Native Apps Development and Deployment*
- *Android Native Apps Development*
- *Windows Phone Apps Development*
- *Xamarin – cross platform native Apps development*

Directors



Mr. Rendani Ramabulana (Chief Executive Officer)

Rendani Praise Ramabulaba has Software Development background; he is in charge of technical division, which develops and supports various systems for clients. Tasked with the vision of steering the organisation to deliver services that best suite the needs of customers based on industry standards.

Rendani has experience in software development projects spanning from a variety of industry players including:

Bytes Technology Group (ICT), Automobile Association (AA – Motor), MTN SA (Telecoms), Sanlam (Financial services), Hatch Africa (Construction, Engineering), The Innovation Group (BPO)

Rendani has Project Managed major software development projects and also been involved in development as well at times of projects, which gives him the experience and expertise to lead projects on behalf of customers to get the best results.

Ms. Boitumelo Khanye (Director)

Boitumelo Rebecca Khanye, has academic qualifications and years of experience in operations management. Boitumelo represents the women investment (empowerment) group within Tirisan. Boitumelo is the COO of Tirisan and is responsible for the day to day operations and management of the organization, and inputs to the overall strategic mandate.

Experience

Software Expertise

With over a combined 20 years of software development experience using Microsoft and Java Technologies, Tirisan is best positioned to be an excellent partner to delivery your custom solution. And as part of its excellence in the field Tirisan was invited by Microsoft in 2012 to join Microsoft Bizspark Programme for Software Startups.

Software Projects Completed

Client	Project
Dimension Data	Development of a Custom Property Information System for the City of Johannesburg Metro. The Systems interfaced with SAP and Deeds System to process and correct any erroneous information on property and related object. (Huge part of the Billing resolution)
Gauteng Education	Development of a custom Primary Literacy Improvement Project system. The system is used by NGOs across Gauteng to Capture scores or Rate the level of literacy at schools against predefined KPIs. The system synchronizes with Head Office Reporting System to check scores.
Relational Database Consulting	Development and customization of a Web based CRM system.
Limpopo Provincial Government	Development and Implementation of a Scanning Management System linked to Microsoft Sharepoint Portal. To allow Records Department to scan and achieve old and existing records for ease of retrieval.
National Department of Social Development	Development of the Child & Youth Care Administration System. The system is used by the Integrated Justice Cluster (Social Development, Police, Justice) to track child offenders movements across different areas of the cluster and geographically.
Department of Correctional Services	Development of various internal software applications in Microsoft technology, and Business Intelligence in Qlikview. Also providing Business Process Management and Business Analysis services

Recent Projects

National Department of Social Development – War on Poverty

Our team is involved in the development of the War On Poverty system (National Integrated Social Information System). The system is the social barmeter of south africa, in that it is used to profile households and communities that are improverished and come up with intervention programmes from all sectors of government to eliviate those.

Limpopo Provincial Government

- Implementation of a Disaster Recovery Solution using Microsoft System Center (Data Protection Manager).
- Implementation of Microsoft System Centre
- Implementation of Forefront
- Implementation of SharePoint 2010 with Scanning Solution and Records Management (Public 360)
- Managed service for managing AD, Exchange

College Administration System

Implementation of College Management system at 2 colleges in the agriculture sector with functionality including:

- Admission
- Registration
- Student Billing
- Student Portal
- Faculty Portal
- Application Portal
- Library Management

City of Johannesburg

We are appointed as Consulting partners in IT Outsource operations of the Metropolitan Trading Company an agency of the City of Joburg on same level as Joburg Water, CityPower. We are managing IT Strategy Development, Custom Applications and Integration while our JV partners do Hardware, Network Support.

Gauteng Department of Education

We have developed an integrated central system to manage desperate datasets from Microsoft excel into Ms Access at Head Office, and enable holistic reporting. Project: GDE Literacy Project. Imports thousands of records from schools and districts fast and efficiently.

National Department of Social Development

We are developing an integrated justice cluster system for Victim Empowerment Programme. The system includes integration and its users are members of the cluster Department of Social Development, Department of Health, SAPS, Department of Correctional Services, Department of Home Affairs

Partners Certifications

Microsoft Partner

Gold Application Integration
Silver Application Development

“Our dedicated team of experts and the value provided to clients in delivering the best practices in solutions delivery has earned us Silver Certified Partner within the domain of Application Development. Being one of a few Black owned, run owned and run South African companies with the level, proves that choosing us as your preferred partner in solutions development can only lead you to success” **CEO. Mr. R Ramabulana**